

 **NOW HIRING**

Product Manager - Commercial Division (f/m/d)

Full-time, hybrid-work model based in Dreieich, Germany



OUR OFFER

- > multi-cultural working environment with English as the company language
- > flat hierarchies and short decision paths
- > spacious workspaces with the latest technological equipment
- > flexible working hours promoting a greater work-life balance
- > a work culture of appreciation with regular corporate and team events
- > free beverages, meal allowance and a game room to unwind



YOUR JOB

- > work closely with the commercial teams to gather customer input, conduct market research and competitive analysis, evaluate positioning and sell new and existing products
- > analyze customer requirements for prototype construction and final product development
- > contribute to commercial strategy and create respective documentation which describe business and high-level use cases
- > collaborate closely with various departments on the development, quality assurance, and release of new and existing products
- > prepare the product market readiness (incl. pricing), implementation and launch, contract templates, FAQs, marketing material and respective training



YOUR PROFILE

- > university degree in the fields of Economics, International business, Industrial Engineering or Economic Computer Science
- > up to 15 years working experience in airline, travel and transport industry in the areas of product management or marketing, (technical) consulting or product rollout
- > good understanding of technology and market dynamics in the travel industry and airline distribution
- > experience with NDC and distribution platforms is beneficial
- > outstanding innovation skills as well as entrepreneurial mindset
- > high ability to set goals, excellent ability to solve problems as well as accurate work style
- > great ability to work in a team and highly developed presentation and skills
- > excellent communication skills as well as high customer orientation
- > very good knowledge of MS Office applications, good knowledge of MS Project and Jira
- > business fluent in English

Hahn Air is a German scheduled and executive charter airline. Since 1999 it offers indirect distribution services to other airlines and thus provides ticketing solutions to 100,000 travel agencies in 190 markets. With 20 years of experience, the company has established itself as the market leader. Today, Hahn Air's partner network encompasses more than 350 partner airlines. Every year millions of passengers travel between 4,000 locations using Hahn Air's HR-169 tickets. At our head office in Dreieich, conveniently located just a few driving minutes from Frankfurt, you will be working with over 200 people from more than 35 different countries.



ARE YOU READY FOR TAKE-OFF AT HAHN AIR?

Lisa Odeleye is looking forward to receiving your application.



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