

 **NOW HIRING**

Key Account Manager (f/m/d)

Northern Europe, Austria, Germany, Hungary and Slovakia
based in Dreieich, Germany



OUR OFFER

- > multi-cultural working environment with English as the company language
- > flat hierarchies and short decision paths
- > spacious workspaces with the latest technological equipment
- > flexible working hours promoting a greater work-life balance
- > a work culture of appreciation with regular corporate and team events
- > free beverages and meal allowance



YOUR JOB

- > account management for travel agencies in assigned countries and territory
- > deliver presentations and trainings to the travel trade including visits to travel agencies
- > review and analysis of results per country
- > support of the local Global Distribution Systems (GDS) in coordination with our Head Office
- > perform research to support the market strategy and maintain accurate records of all activities
- > establish a firm network with travel associations and governmental tourism institutes and maintain a good relationship management



YOUR PROFILE

- > bachelor's degree in tourism management or equivalent
- > minimum of 5 years work experience in the tourism or aviation industry
- > relevant experience in sales and account management for aviation
- > knowledge of the conventional GDS systems and online sales
- > excellent communication and presentation skills
- > strong relationship management and problem-solving capabilities
- > high self-motivation and drive for sales results
- > entrepreneurial mindset and strategic way of thinking
- > precise and conscientious working methods
- > proficiency with MS Office applications
- > business fluent in English and German
- > willingness to travel

Hahn Air is a German scheduled and executive charter airline. Since 1999 it offers indirect distribution services to other airlines and thus provides ticketing solutions to 100,000 travel agencies in 190 markets. With 20 years of experience, the company has established itself as the market leader. Today, Hahn Air's partner network encompasses more than 350 partner airlines. Every year millions of passengers travel between 4,000 locations using Hahn Air's HR-169 tickets. At our head office in Dreieich, conveniently located just a few driving minutes from Frankfurt, you will be working with over 200 people from more than 35 different countries.



ARE YOU READY FOR TAKE-OFF AT HAHN AIR?

Lisa Odeleye is looking forward to receiving your application.



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