



NOW HIRING



Key Account Manager (f/m/d)

Northern Europe, Austria, Germany, Hungary and Slovakia based in Dreieich, Germany



OUR OFFER

- > multi-cultural working environment with English as the company language
- > flat hierarchies and short decision paths
- > spacious workspaces with the latest technological equipment
- flexible working hours promoting a greater work-life balance
- > a work culture of appreciation with regular corporate and team events
- > free beverages and meal allowance



YOUR JOB

- > account management for travel agencies in assigned countries and territory
- > deliver presentations and trainings to the travel trade including visits to travel agencies
- > review and analysis of results per country
- > support of the local Global Distribution Systems (GDS) in coordination with our Head Office
- > perform research to support the market strategy and maintain accurate records of all activities
- > establish a firm network with travel associations and governmental tourism institutes and maintain a good relationship management



YOUR PROFILE

- > bachelor's degree in tourism management or equivalent
- > minimum of 5 years work experience in the tourism or aviation industry
- > relevant experience in sales and account management for aviation
- knowledge of the conventional GDS systems and online sales
- > excellent communication and presentation skills
- > strong relationship management and problem-solving capabilities
- > high self-motivation and drive for sales results
- > entrepreneurial mindset and strategic way of thinking
- > precise and conscientious working methods
- > proficiency with MS Office applications
- > business fluent in English and German
- > willingness to travel

airlines and thus provides ticketing solutions to 100,000 travel agencies in 190 markets. With 20 years of experience, the



ARE YOU READY FOR TAKE-OFF AT HAHN AIR?

Lisa Odeleye is looking forward to receiving your application.









